

TREASURER'S REPORT

Paul Patricca

2011 was an exceptional year financially for Colorado Credit Union. Total Assets increased to \$101,766,330 or 0.78%. Total Member Deposits increased to \$92,167,642 or 0.11% and Total Loans increased by 7.19% to \$64,136,579.

Year-end Net Income totaled \$603,772 for a 0.60% Return on Average Assets (ROAA) and Net Capital increased to \$9,147,295 or 8.99% of Total Assets.

Despite continued concerns about the housing sector and general economy, Colorado Credit Union's loan delinquency and losses remained well below national averages at 1.33% and 0.46% respectively.

Colorado Credit Union's Board of Directors and Staff remain committed to providing value to our membership through competitive loan and deposit rates and by offering products and services that meet your needs. Thank you for your business in 2011 as we all look forward to an exceptional 2012!

STATEMENTS OF FINANCIAL CONDITION

Assets	2009	2010	2011
Loans	\$ 59,648,146	\$ 59,834,252	\$ 64,136,579
Allowance for Loan Losses	\$ 580,514	\$ 675,274	\$ 595,507
Investments Including Cash	\$ 39,226,600	\$ 34,454,935	\$ 29,330,613
Fixed Assets	\$ 2,800,969	\$ 2,555,665	\$ 2,507,845
Other Assets	\$ 1,190,355	\$ 4,809,078	\$ 6,386,799
Total Assets	\$ 102,285,556	\$ 100,978,656	\$ 101,766,329
Liabilities and Equity			
Liabilities	\$ 371,565	\$ 375,900	\$ 451,392
Borrowings	\$ -	\$ -	\$ -
Member Shares and Deposits	\$ 93,700,020	\$ 92,062,471	\$ 92,167,642
Equity	\$ 8,213,971	\$ 8,540,285	\$ 9,147,295
Total Liabilities and Equity	\$ 102,285,556	\$ 100,978,656	\$ 101,766,329

STATEMENTS OF INCOME

Income	2009	2010	2011
Interest on Loans	\$ 3,619,062	\$ 3,813,260	\$ 3,776,485
Income from Investments	\$ 797,286	\$ 748,469	\$ 488,206
Other Income	\$ 998,546	\$ 1,580,985	\$ 1,679,868
Total Income	\$ 5,414,894	\$ 6,142,714	\$ 5,944,559

Operating Expenses

Employee Compensation	\$ 1,518,655	\$ 1,955,955	\$ 2,077,359
Travel and Conferences	\$ 19,447	\$ 26,026	\$ 37,682
Office Occupancy	\$ 238,119	\$ 300,798	\$ 297,455
Office Operations	\$ 745,381	\$ 863,669	\$ 869,327
Marketing and Promotional	\$ 113,297	\$ 185,157	\$ 171,538
Loan Servicing	\$ 293,511	\$ 487,878	\$ 545,344
Professional and Outside Services	\$ 105,806	\$ 125,069	\$ 191,330
Other Operating Expenses	\$ 186,682	\$ 393,295	\$ 368,479
Provision for Loan Losses	\$ 392,565	\$ 391,428	\$ 207,067
Total Operating Expenses	\$ 3,613,463	\$ 4,729,275	\$ 4,765,581

Dividend and Interest Expense

Dividend and Interest Expense	\$ 1,496,033	\$ 991,213	\$ 605,700
Other Non-Operating Expense	\$ 110,169	\$ 93,063	\$ 30,494
Net Income	\$ 195,229	\$ 329,163	\$ 603,772

“Some things never change...”

COLORADO
CREDIT UNION
COME BANK WITH US

Annual Report 2011
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Mission Statement~

Our goal is to foster lifelong financial relationships with exceptional member service, one member at a time.

PRESIDENT'S REPORT

Mike Williams

Since 1973, Colorado Credit Union's main objective has been to **SERVE** our members. Through the years, our nation has seen a lot of economic growth followed by uncertainty. As of late, the stability of many financial institutions seem to be at the forefront with many questioning increased fees, closures, and more.

Some things never change...

We are proud to say, "**Your Credit Union is SAFE, SOUND, AND SECURE.**"

By adhering to our strong commitment to you and our strict financial standards year after year, we continue to see growth even during these tough economic times. This past year, our in-house mortgage originators were able to assist our members with multiple new and refinancing mortgage loan options. Our Brighton, Downtown and Ken-Caryl front line staff were also very instrumental in promoting our great auto loan rates and FREE checking/saving account options.

Our product and service offerings continue to grow, as we look for additional ways to acquire and maintain members. By doing so, we understand that convenience and ease of use is a necessity! During the latter half of 2011, we began introducing new online services that allows you to "Bank with Us" faster and easier such as Mobile Banking Apps.

Colorado Credit Union is also keenly aware that in order to engage with a unique segment of our member base, we need to utilize multiple social media channels such as Facebook and Twitter. To date, we have over 360 individuals following our postings and activities. By utilizing social media as a way of attracting our members' attention, we are also able to cut down on marketing expenses associated with print media. Knowing that ease of information at your fingertips is essential for growth, we are launching "CCU411.com," a helpful resource and go to place for news you can use including technical, financial, home, parenting and more.

Community involvement and giving back is also a major part of who we are here at Colorado Credit Union. We are actively involved in multiple associations throughout the Ken Caryl, Denver and Brighton areas. The past two years, we have been awarded the "Community Business of the Year Award" from the Brighton 27J Foundation" and we expanded our Charter to include all of Adams County to serve even more people! During 2012, we also will begin offering financial workshops for small business owners, women in business and more. Along with fun filled family activities such as CultureFest, Red White and You, Concerts in the Park and more.

On behalf of myself, the Board of Directors, Supervisory Committee, management team, and staff we are proud to have your business and thank you for trusting us as your financial partner.



CHAIRMAN'S REPORT

George Faas

This past year, our nation continued to experience tough economic times, not only in the housing arena, but also in the loss of multiple jobs. This hardship caused many financial institutions to close their doors or pass the burden onto their customers, by increased fees, and rates. The dissatisfaction of the general public could not have been more evident, than the development of "Occupy Wall Street" or "Move Your Bank Day."

Some things never change.

Since 1973, our commitment and sole focus has always been your financial well being.

During 2011, we increased our capital, conservatively grew our mortgage & lending portfolio, while continuing to offer competitive rates. Even during tough economic times, we continued to see an increase in all areas throughout the Ken-Caryl, Downtown and Brighton locations.

Member Focused

"We Get It." At Colorado Credit Union, we understand that the economic uncertainty may seem very overwhelming and sometimes discouraging. However, we have put together a complete portfolio of checking, savings, auto loans, mortgages, home equity loans, CDs and more to accommodate your own specific needs. Remember, we also have a team of professionals to help you with financial planning, identity theft, financial education and more. If you find yourself in a hardship or just have questions, give us a call or stop on by.

Capable Leadership

Over the years, Colorado Credit Union has continued to grow. Not only as a financial institution, but also our involvement in community events, and statewide "Credit Union Grassroots" efforts. Here at Colorado Credit Union, we realize it is not just about one person, but with every good organization there is always a great leader. **Therefore, we would like to congratulate Mr. Mike Williams ~ as he celebrates his 20th year as President of Colorado Credit Union.** Through his leadership and guidance from the Board of Directors and Supervisory Committee, our staff continues to focus on providing outstanding product and services.

We appreciate YOU!

We also realize that the core strength of Colorado Credit Union, is YOU! We look forward to being able to serve you in 2012 and beyond.

SUPERVISORY COMMITTEE

The Supervisory Committee retained an independent accounting firm, Holben Hay Lake Balzer, CPAs, to perform a financial statement audit as of December 31, 2011. The Supervisory Committee is pleased to report that the audit resulted in an unqualified opinion.

Additionally, the Colorado Division of Financial Services examines CCU's records and financial statements on a regular basis.

